

# SOME OF OUR CLIENTS

# MORE OF OUR CLIENTS



Bottom Line Concepts has been helping us identify cost savings in a number of different areas and in a short amount of time has already identified six figure savings. Their staff members have been great to work with and have made the process seamless and easy, requiring only a limited amount of time and energy from our internal staff to manage the process. They have been a great partner of the Boston Red Sox and we are very pleased with their services.

Tim Zue, CFO  
Boston Red Sox



Bottom Line Concepts has terrific leadership and fulfills its promise to add value by contributing to the bottom line of your organization. They promised us positive results and delivered on their promise! There are very few no risk/all reward opportunities available today in the business world. Bottom Line Concepts offers such a proposition!

David Brandon,  
CEO, Toys R Us  
Chairman, Domino's



It has been a pleasure working with the team at Bottom Line. Bottom Line has helped our organization identify several cost recovery initiatives and managed the entire process with minimal impact to our team. We are impressed with the results achieved by Bottom Line and look forward to exploring more opportunities in the future.

Pranav Sood, Project Manager-Profit  
Improvement & Procurement  
Hudson's Bay Company



We engaged Bottom Line Concepts to take an independent look at a few of our expense categories. In certain areas, we were pleased with the steps we had taken internally to achieve some level of cost savings on our own. In other areas, Bottom Line Concepts opened our eyes to creative solutions we never could have envisioned on our own. I would like to take this opportunity to recognize the efforts, and more importantly the results obtained by Bottom Line Concepts in working with Rolex. It is safe to say that their dedication, professionalism and most importantly the results obtained exceeded our expectations.

Mark Goldberg, CFO  
Rolex Watch U.S.A., Inc.



When my firm invests in companies we do our best internally to help those companies grow and become more profitable. We discovered that collaborating with Bottom Line enhanced that process for us. Each dollar saved, allows us to show a higher return to our investors over time. Bottom Line has worked with us on a number of our portfolio companies, in addition to our own internal costs. We continue to be impressed by the innovative ideas they share with us.

Marc Lasry,  
CEO, Avenue Capital  
Chairman, Milwaukee Bucks



As a private equity firm, we're always looking for ways to support our portfolio companies to help them save money and become more profitable. Bottom Line has now worked with many of our companies as a proven partner within our organization. We look forward to working with them in the future.

Bryan Gelnett, Principal  
Thomas H. Lee Partners



**BottomLine**  
CONCEPTS

We audit for refunds & negotiate for savings

